

CURRENT JOB OPENING

➤ **Product Development Lead:**

Responsibilities:

- Own and managing the entire Product Life Cycle from strategic planning to tactical activities, concept to launch.
- Ideate and implement a go-to-market plan, working with all departments to execute.
- Solve complex issues to achieve objectives and deliver results in a complex, fast moving environment of a startup.
- Market research and customer intelligence.

Skills Required:

- Hands on experience of coding in scripting language like PHP, Java or .Net
- Experience in developing mobile applications and guiding UI team
- Exposure to SaaS and cloud services by Amazon/Microsoft/Google would be a big plus
- Excellent Problem Solving and data-driven analytical skills.
- Great attention to detail and understanding of consumer behavior.
- Ability to operate and thrive with partial information and ambiguity and have a track record of building successful teams
- Excellent communication skills and ability to manage multiple stakeholders.

Requirements:

- 6-8 years of experience and a minimum 3 year of experience in product management for a web or Mobile based product company
- Should have a good business acumen and a mindset to question.
- Passion for delivering results and driving things to completion.

➤ **Mobile App Development Lead**

Responsibilities:

- Sr mobile app developer to lead the design, development and maintenance of Android and iPhone apps.
- To lead the entire app lifecycle right from concept stage until delivery and post launch support. Apps will be mainly content based and integrated closely with the web sites.
- In addition to delivering the product the role would require candidate to be heavily involved in driving the mobile strategy globally

- Deliver across the entire app life cycle –concept, design, build, deploy, test, release to appstores and support. Gather requirements around functionality and translate those requirements into elegant functional solutions

Skills Required:

iOS –

Strong OO design and programming skills in Objective-C

Familiar with iOS SDK (UIKit, Cocoa Touch, Core Data, Core Location, etc)

Familiar with xcode

Android –

Strong OO design and programming skills in Java (J2EE/ J2ME)

Familiar with the Android SDK

Knowledge of SQLite, MySQL or similar database management system

Familiar with Eclipse

Common -

Experience on web service integration (SOAP, REST, JSON, XML)

Good understanding of OO programming and design patterns

Good understanding of HTML5, JavaScript, jQuery, Ajax and PHP

Experience building web and native apps

Add on skills (would be a plus):

LAMP development experience, PHP frameworks (e.g. Zend), PHP template engines (e.g. Smarty)

Requirements:

- 4-6 years of experience and a minimum 3 year of experience in Mobile Development for a Mobile based Product Company.
- Should have good business acumen and a mindset to question
- Passion for delivering results and driving things to completion.

➤ HCM Techno Functional

Responsibility:

Understand Business Requirement, functional specifications and develop technical specifications, customize, configure, prepare project migration instructions. Interact with customers, vendors and work remote team's w.r.t project activities. Act as a team lead and provide guidance, give direction and instruction to subordinates. Collaborating with peers and other team members and perform unit, System, Integration and User Acceptance testing as part of upgrade / implementation projects.

Must Have Skills:

Experience in PeopleSoft technical skills experience in working with Oracle PeopleSoft version 9.2, Peopletools version 8.55. Other skills: People Code, Application Engine, File Layouts, Integration Broker, Application Packages, Component Interface, DMS, Workflow, PS Query, Crystal Reports, XMLP/BI Publisher and SQR Technical hands on experience on mentioned modules Core HR, absence management, Global Payroll, Position management w.r.t upgrade / implementation.

➤ Experience: 3-5 years

Sales & Marketing

About the job:

- As a Business Development Associate, you will play a key role in acquiring and engaging the right set of restaurants to use 9ightout's products and help users and merchants derive maximum value from it
- We are looking for someone with a good understanding of the sales ecosystem and who fully embraces the fact that we are always just 1% done
- A field intensive role where you help restaurants market, engage and connect with their audience better by selling 9ightout products
- Effectively search prospective clients and convert sales leads, which could range from take-away joints to 5 Star properties to chains
- Manage end-to-end client relationship including pitching, negotiation, contracting, billing/invoicing, and payment collection, result tracking and troubleshooting

Requirements

- People who come with previous experience in sales is essential
- Someone who comes with a strong sense of initiative and personal leadership demonstrating the ability to function independently, and comfortable working in large multi-cultural teams
- A person who is articulate, organized, detail-oriented, tech savvy and has the ability to multi-task
- Comfortable with ambiguity and unpredictable work hours.

BUSINESS ANALYST

RESPONSIBILITIES

- Collect data on consumers, competitors and market place and consolidate information into actionable items, reports and presentations
- Compile and analyze statistical data using modern and traditional methods to collect it
- Perform valid and reliable market research SWOT analysis
- Interpret data, formulate reports and make recommendations
- Use online market research and catalogue findings to databases
- Provide competitive analysis on various companies' market offerings, identify market trends, pricing/business models, sales and methods of operation
- Evaluate program methodology and key data to ensure that data on the releases are accurate and the angle of the release is correct
- Remain fully informed on market trends, other parties researches and implement best practices
- Business analysts typically take the lead role in
- Skilled business analysts also use requirements to drive the design or review of test cases, process change requests, and manage a project's scope, acceptance, installation and deployment

REQUIREMENT

- Previous experience in Business / Systems Analysis
- Proven experience in eliciting requirements and testing
- Experience in analysing data to draw business-relevant conclusions and in data visualization techniques and tools
- Solid experience in writing SQL queries
- Basic knowledge in generating process documentation
- Strong written and verbal communication skills including technical writing skills